

YOUR PASSION

OUR MISSION



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GXF
GIVEN FOR YACHTING



IN ONE OF THE WORLD'S MOST BEAUTIFUL PLACES, DREAMS COME TRUE.

Bay Cala di Volpe – COSTA SMERALDA

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SETTE HAUTESTYLE MAGAZIN INTERVIEWS FAM. AZZI FROM GIVEN FOR YACHTING



Mrs. Consuelo Valerio CEO & Charter Director



Gabriele Azzi Sales Director



Orso Azzi Charter Manager



Filippo Azzi Project Manager

SETTE: This year, you are celebrating your 20th Anniversary; how did you experience these years? What is your corporate philosophy, and what are your visions for the future?

Mrs Consuelo Valerio (CEO & Charter Director): I came into the World of nautical by chance because my husband already had a company in this industry, but I quickly noticed that boats and yacht rentals were few in our area. I saw a chance here in Porto Rotondo. I aimed to offer quality and not only a yacht but the yacht that best suited the Client, meaning only the best for our Client, so, in just a few years, our exclusive service spread further and quicker through word-of-mouth propaganda. We now have Clients who have been using our service for 20 years and very much appreciate our dedication. Even if we offer so many different services (sales, brokerage, charter, management ecc..) the goal is always the same: try every day to fulfil our clients' requests and increase our strength in the international yachts business through unique customer care.

You are a family business; how did you (Orso Azzi) get into the company as a junior?

Mr Orso Azzi (Charter Manager): all started as a summer job, honestly I was not the most focused student during my first year at university but luckily nothing is for granted in my family so I had to spend that summer working during the day and studying in the evening. I recovered all the exams but most importantly I discovered how fun it was to work in the yacht business. The clients are incredible: all very successful people with different cultures, passions, attitudes and expertise. The standards of yacht owners and charterers are the highest in the world and this motivates me a lot. I have been working in the company for nine years now and believe that what I have achieved with top customers I would have never achieved with another company.

Where are you positioned in the coming years, more in Charter or sales business, and how about you, Filippo? How did you come to join the company?

Mr Filippo Azzi (Project Manager): «For us, both divisions must remain strong because there is always room for improvement. The company is getting bigger and bigger but we must stay the course and not lose our uniqueness. As a family business, we all can freely express our ideas and opinions, which is a massive advantage as we are all pursuing the same goal, providing top service to our Clients. There is a great mix of personalities, expertise and innovation that are well combined. I have been in contact with the boating environment since childhood, focused on finding new projects to help our central thread, always offering top-tailored quality, whether for rent or sale; this is inspiring work».

How important is the brand you represent, for example, Azimut, an excellent builder offering incredible and exclusive yachts?

Mr Gabriele Azzi (Sales Director): Azimut-Benetti, the most significant yacht-builder in the World, appointed us as Azimut Yachts Dealer in Sardinia in 2021, a demanding but rewarding task with excellent results. It has been immediately a success in terms of sales but even more importantly our clients are excited by the opportunities and future projects of this great shipyard. I have been in the business for 40 years and I can say that with Azimut Yachts we have reached the top level of quality, exclusivity, innovation and dedication.

In one of the World's most beautiful places, dreams come true here with us in Porto Rotondo.



AZIMUT Grande 26 Metre



AZIMUT Grand 26 Metre



AZIMUT 68 Fly



Master Suite AZIMUT Grande 26 Metre



Pevero Golf Club

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Flybridge 68



Dining / Kitchen 68 Fly

Given For Yachting

Founded in 2002 by Consuelo Valerio, Given for Yachting is recognized today as one of the most serious and professional sales, charter and brokerage companies in the Med; the central idea of our company is the commitment to the complete satisfaction of our clients.

Our offices, located in the heart of the Marinas of Porto Rotondo and Poltu Quatu, Sardinia, offer all the services needed by our clients, yacht owners and their crews. Even though a small and independent entity, the long-standing co-operation with the most important charter agencies internationally, allow us to offer to our clients the best bo-

ats and yachts, immediately, all around the world; regarding the sale of new boats and yachts we co-operate with the following important boatyards – Azimut Yachts, Tiara Yachts and Toy Marine. Speaking about brokerage, thanks to our strong presence in all the marinas in the Med and worldwide, we are able to get for sale only boats and yachts of the highest quality, checked by our licensed yacht brokers.

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